

# ACE PRIME ASSETS A Stable Multi-Growth Vector Investment Offering

Enhance Safety, Enhance Growth, Enhance Returns



### **ACMIIL Insight**

### "Most market participants chase alpha but get risks, while one could chase safety and get alpha"

### **Investment Focus**



US: Largest Economy & Equity Market



24% Share of the	40% International
global economy	markets revenue
35% of Global	<b>100+</b> cos with 20%+
Market Cap	10yr CAGR

A truly global investment universe of technology innovators, disruptors, firms with best corporate governance practices and leading enterprises having operations in developed & fast-growing emerging economies AI Revolution: Transformative Technologies



**\$100** trillion Economic Impact in next 10 years

**10+** Transformative Technologies including AI, IoT, 5G, Cloud, Big Data

New-age digital technologies are changing every aspect of the human life and in the process creating a multitrillion-dollar global business transformation opportunity



**13.2%** 10-year annualised GDP Growth

₹100 lac crore 5yr Capital expenditure Plan

India is exposed to 3 transformative themes, viz., a huge capex of INR100 trillion over next five years, a shift in global manufacturing supply chain towards India & the global digital transformation tailwind

### **Origin & Evolution of Scientific Investing**



1990s



### Origin of Scientific Investing

- Scientific, research-oriented thinking combined with Mathematical modelling & Quantitative skills
- Observing the markets and the *dotcom boom and bust* from close quarters in *NYC and Columbia University*
- Introduction to Derivatives by the best faculty @ Columbia Univ. NY.
- Introduction to value investing

# Emergence of Scientific investing

- Putting it into practice through a trial-by-fire gaining experience by investing real money
- Deep immersive research on 100+ years of investment management history resulting in the ACMIILPMS
- Foundation for the formalization of the Scientific Investing Framework

### Formalization of Scientific Investing

2010s

- Partnership initiatives with top US & Global stock exchanges, asset managers and SMA platforms
- Global launch of multiple Scientific Investing strategies on SMA enabled with US SEC and other global licenses
- Scientific Investing based strategy ranked #1 longbiased equity strategy globally\*

# 2020s

### Era of Scientific Investing

- AI has emerged as the 4<sup>th</sup> factor of production in this digital transformation era
- Global economic architecture is transforming resulting in the *emergence of a new economic ecosystem*
- ACMIILPMS specializes in providing access to SuperNormal Portfolios designed to survive and thrive in this AI era

### **100+yrs of Investment Research Foundation**



*"If I have seen further, it is by standing on the shoulders of giants." – Isaac Newton* 

## **Scientific Investing**

Next generation investment strategy built on deep research and analysis of 100+yrs of investment management history

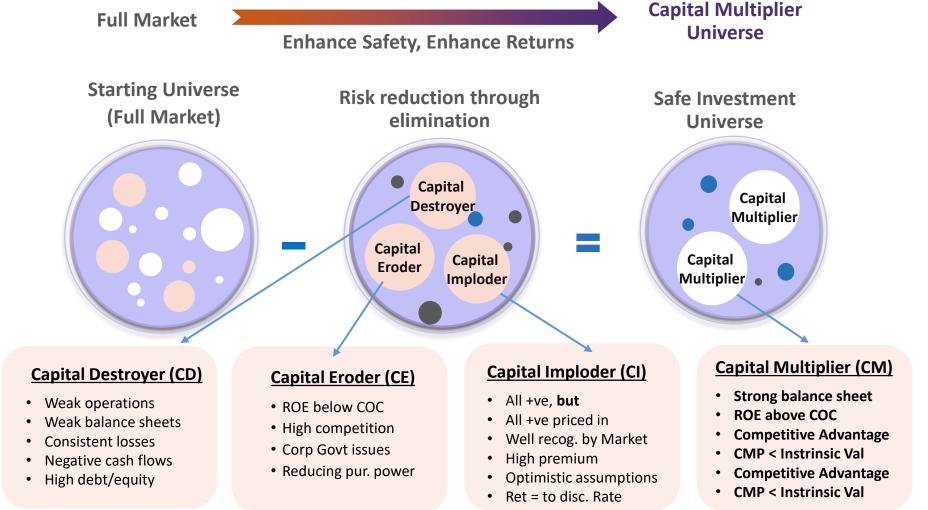


and several other investment practitioners and academicians over the years

### Scientific Investing-Enhance Safety

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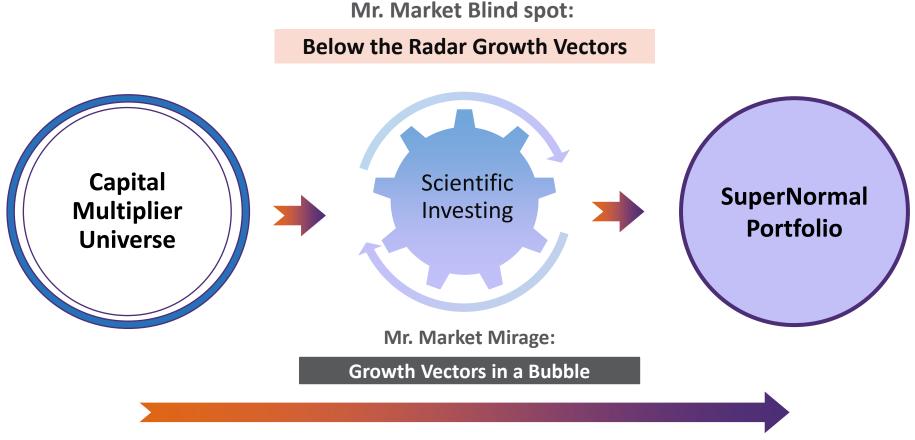
**Enhance Safety:** SuperNormal Portfolio is designed to **survive** in the Era of Transformation through the **uncertainties of disruptions** 



### **Scientific Investing-Enhance Growth**



**Enhance Growth:** SuperNormal Portfolio is designed to **thrive** in the Era of Transformation on the **below-the-radar** growth opportunities



**Enhance Growth, Enhance Returns** 

### **Growth Vector Investing**





Bottom-up discovery of unrecognised growth vectors in Mr. Market's blind spot

Verifying that the growth vector was driving historical growth

Verifying that the growth vector has a robust long-term future

Verifying that the company has a strategy to capitalize on it

Potentially discover multiple mispriced companies by exploring the growth vector ecosystem

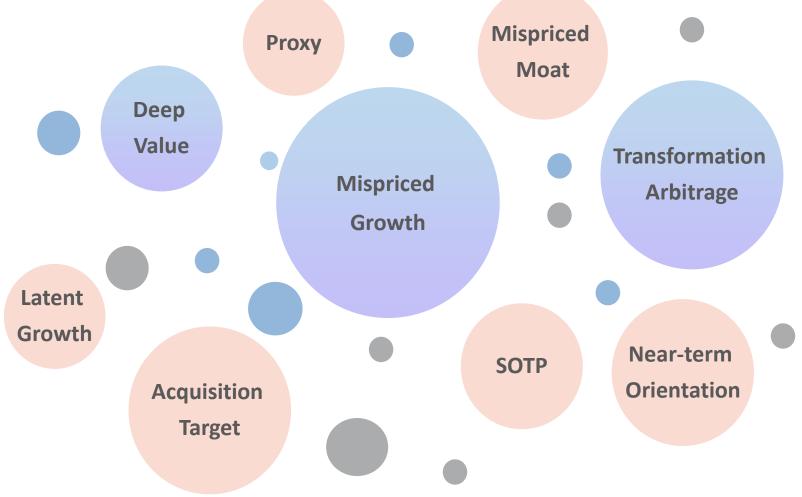
Create SuperNormal Portfolio diversified across multiple uncorrelated/less-correlated growth vectors

In any given time-period a different growth vector likely to unlock and become Mr. Market's Mirage and is replaced

Portfolio likely to deliver economic alpha through growth and value alpha through rerating from blind spot to mirage

### **Market Anomalies Patterns**





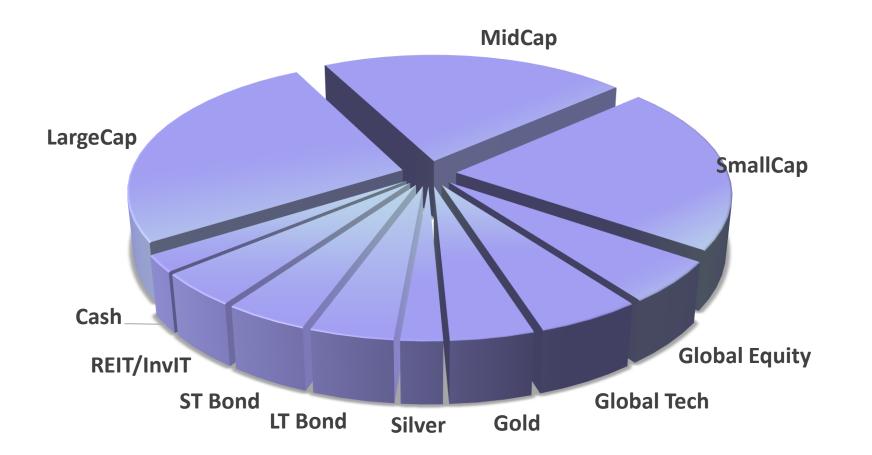




- Enhanced Safety with Multiple Asset Classes
- Enhanced Growth with Multiple Growth Vectors
- Enhanced Returns with Scientific Investing Framework

### **ACE Prime Assets Model Allocation**







# Uncovering Hidden Investment Themes using Scientific Investing Framework

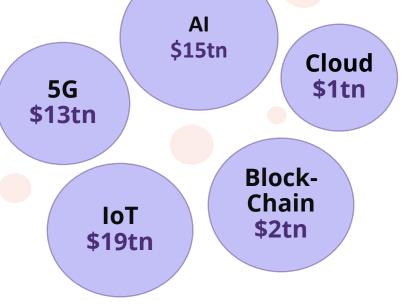
### **ACE - Digital Transformation**

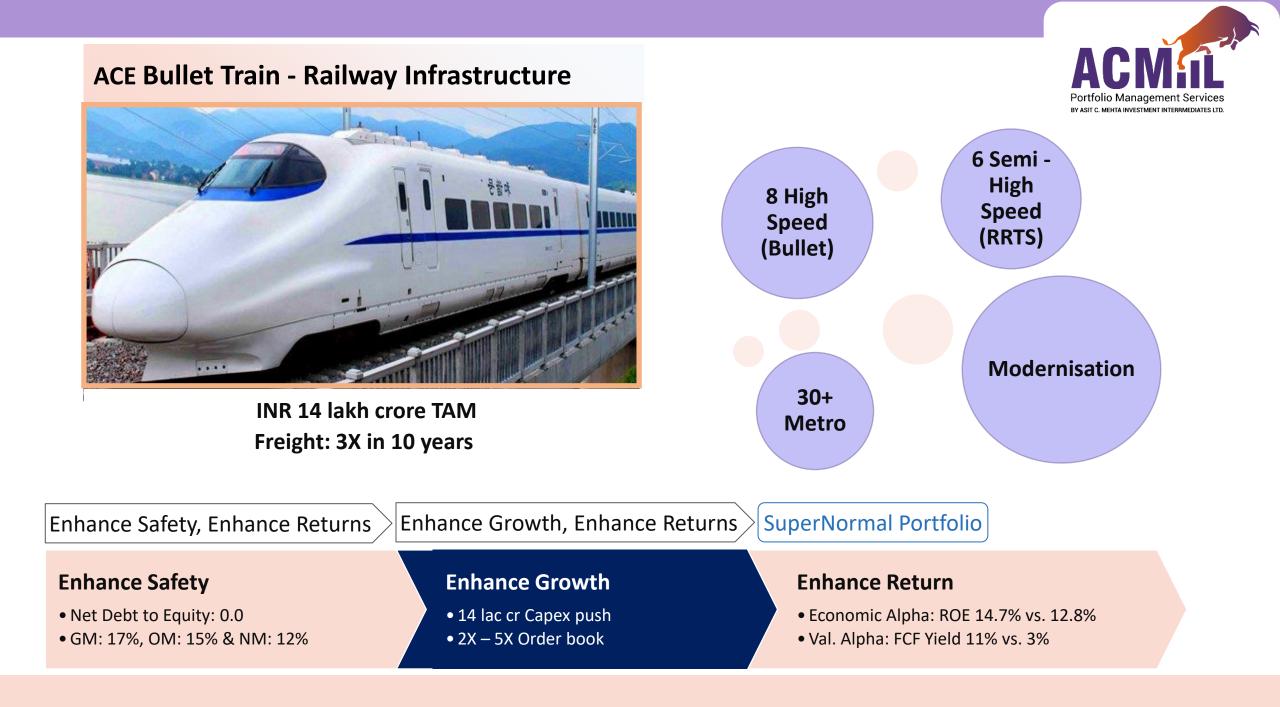


\$100 Trillion opportunity Dollar diversification with hedge against Rupee depreciation









### **ACE Bharat Defense – Defending India**



\$73bn - 3<sup>rd</sup> Highest spending in the world **Defence exports: 28% CAGR (2014-2020)** 

**Enhance Growth** 

• 2X – 10X Order book

CAGR)

Enhance Safety, Enhance Returns

**Enhance Safety** 

• Net Debt to Equity: -0.54

• GM: 40%, OM: 24% & NM: 17%



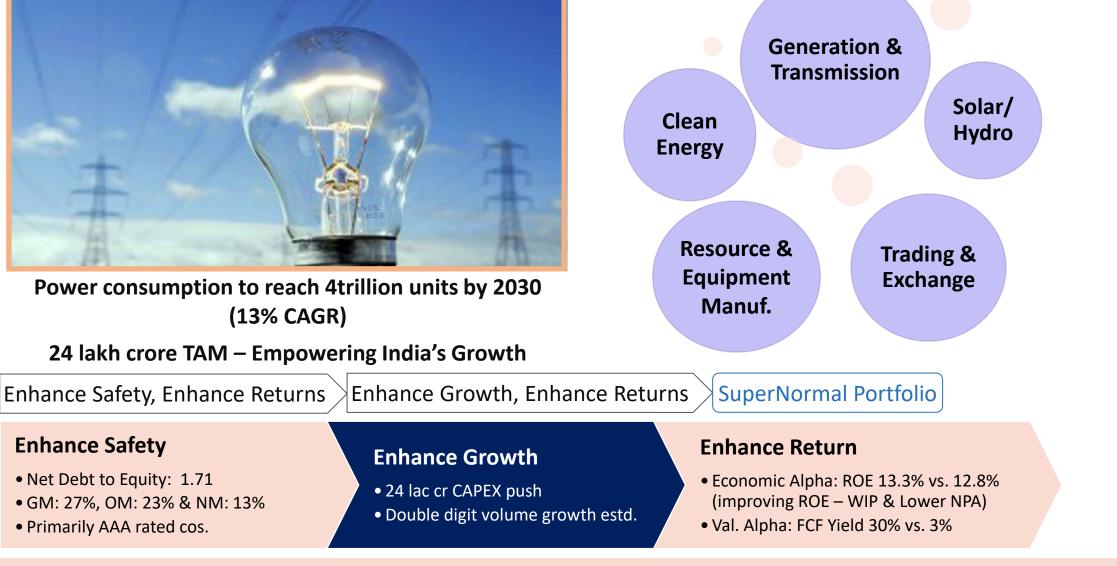
• Val. Alpha: FCF Yield 10% vs. 3%

### **ACE Power – Electrifying India**



Power consumption to reach 4trillion units by 2030 (13% CAGR)

24 lakh crore TAM – Empowering India's Growth



### **Capital Enablers – Capitalizing India**



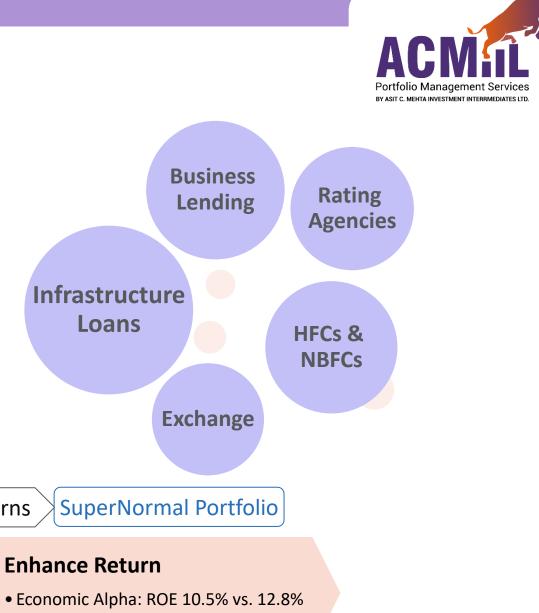
200+ lakh crore new financing Opportunity Capital providers and enablers for infra. dev.

Enhance Growth, Enhance Returns

**Enhance Growth** 

• 100+ lac cr CAPEX push

• Multiple sub-growth vectors



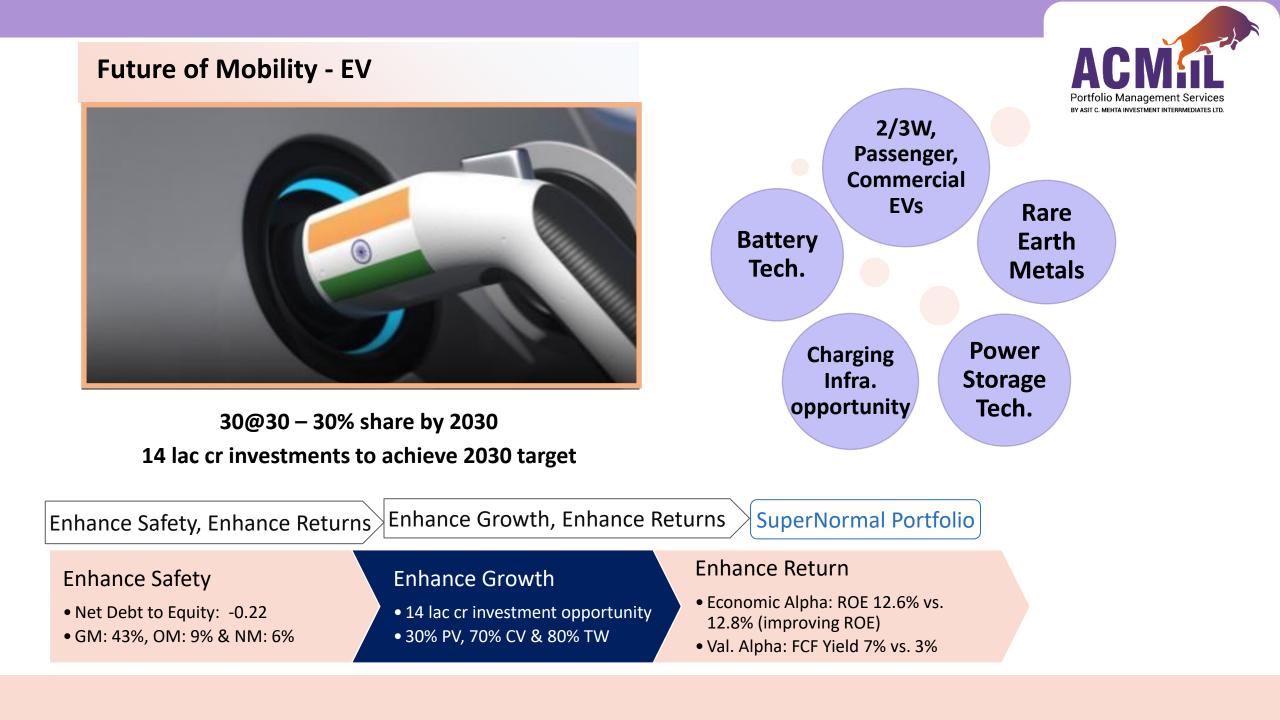
• Val. Alpha: P/BV 2.9 vs. 3.5

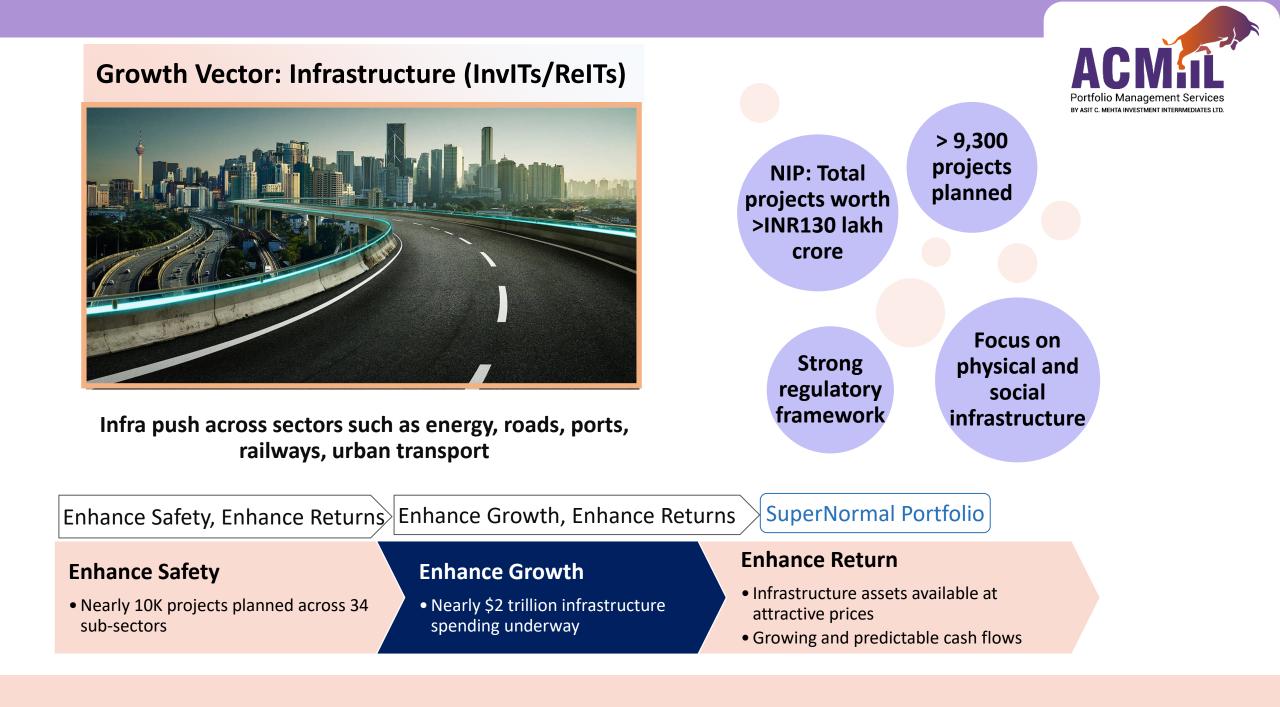
#### **Enhance Safety**

• Net Debt to Equity: NA

Enhance Safety, Enhance Returns

• OM: 40% & NM: 29%





### **Growth Vector: US Equities**



# Leaders of Global Equities, tech innovators & disruptors

Muiti-Thematic Portfolio with diverse growth vector Largest Global economy exposure

US Tech & Largecap exposure Pool of fast growing large techconglomerates



### **Growth Vector: Global Transformative Tech**



**Exposure Global Tech Giants & Technology ecosystems** such as Artificial Intelligence, Cloud, 5G, IoT, Blockchain, etc.

**Enhance Growth** 

• \$100 trillion economic impact

• 10+ new-age technologies

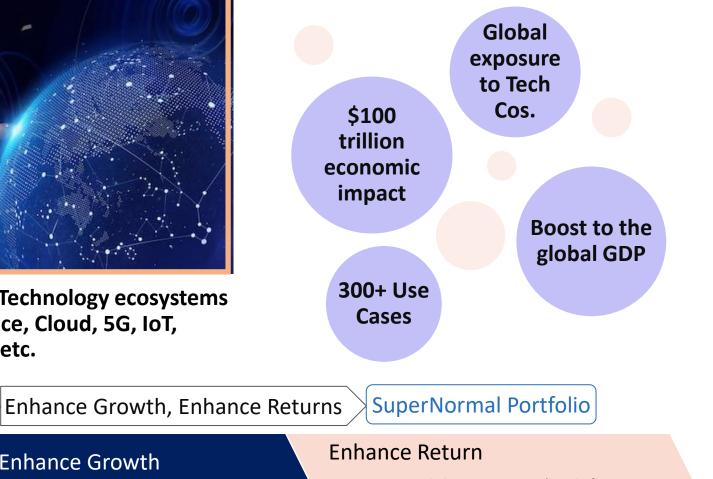
Enhance Safety, Enhance Returns

• High standard of corporate governance,

**Enhance Safety** 

• Highly profitable,

accounting standards



- Economic Alpha: ROE 34% (Cash flow basis)
- Val. Alpha: PE 22 (Fwd)

### **Gold & Silver**



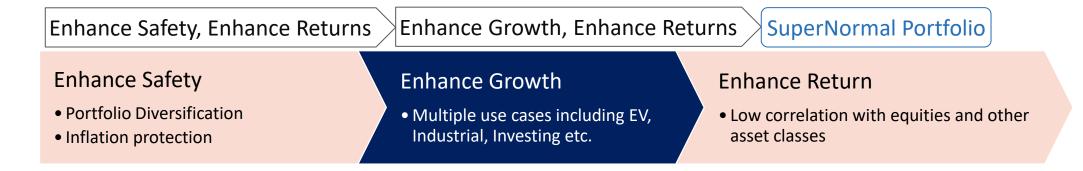
#### Portfolio Diversification with multiple use cases



Electronics, Medical instruments, Solar panels, etc.

Inflation protection

Low correlation





### **ACE Prime Assets : Multiple Asset Classes**

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Mid-cap 38.52	International 29.60	small-cap 62.91	Credit risk 10.00	G-sec 15.00	small-cap 59.64	Gold 8.00	International 27.31	Small-cap 30.75	Small-cap 58.96
Small-cap 36,45	Large-cap 8.98	Mid-cap 54.69	Corporate bond 9.00	Corporate bond 12.00	Mid-cap 48.13	G-sec 8.00	Gold 18.00	Gold 27.11	Mid-cap 37.02
Large-cap 25.70	Real estate 7.46	Large-cap 29.89	Mid-cap 7.43	Credit risk 12.00	Large-cap 27.91	Large-cap 5.91	Large-cap 12.65	Mid-cap 18.83	International 26.51
Real estate 17.07	Credit risk 7.00	G-sec 17.00	G-sec 7.00	Gold 11.00	International 19.42	Corporate bond 5.00	G-sec 12.00	International 14.66	Large-cap 21.26
International 13.40	Corporate bond 6.00	Credit risk 14.00	Small-cap 6.10	Real estate 9.63	Credit risk 8.00	Credit risk 5.00	Corporate bond 10.00	Large-cap 14.64	Credit risk 8.4
G-sec 13.00	T-Bill bond 5.50	Corporate bond 13.00	т-вііі <b>5.38</b>	International 9.54	Corporate bond 7.00	Real estate 4.83	Credit risk 8.00	G-sec 12.83	Corporate bond <b>3.66</b>
Gold 12.00	G-sec 2.00	Real estate 11.91	Real estate 4.52	Mid-cap 7.97	Real estate 6.40	T-Bill 4.08	T-Bill 4.20	Corporate bond 12.26	Real estate 2.6
Credit risk 11.00	Mid-cap -5.73	International 11.39	International -0.73	т-вііі <b>4.73</b>	Gold 6.00	International -6.24	Real estate 4.20	Credit risk 11.36	G-sec 2.48
Corporate bond 11.00	Small-cap -9.67	T-Bill 5.72	Large-cap -5.03	Large-cap 1.95	T-Bill 4.03	Mid-cap -13.38	Mid-cap -4.01	т-віі <b>3.06</b>	т-віш <b>2.01</b>
т-віІІ <b>5.59</b>	Gold -18.00	Gold 2.00	Gold -8.00	Small-cap 1.77	G-sec 2.00	Small-cap -23.53	Small-cap -8.98	Real estate 1.20	Gold -1.65

Returns as of 27 December, 2021; T-Bill: treasury bills; G-secs: government securities: For large cap, we have used 56P BSE Sensex data; For mid-cap, 56P BSE Midcap data; For small-cap, 56P BSE Sinalicap data; For T-Bills, CCII, T-Bill Liquidity Weight data; For G-secs, CCII, All Sovereign Bond Index data; For corporate Bonds, Crail Corporate Bond Composite Index data; For corporate Data; For T-Bills, CCII, T-Bill Liquidity Weight data; For G-secs, CCII, All Sovereign Bond Index data; For corporate Bonds, Crail Corporate Bond Composite Index data; For real resid. Final Composite Credit Bills data; For international 56P 500 in USD; For gold, prices as per World Gold Councit; For real estate, BBI House Price Index available only upto Q2 of FY2021-22 Source. Mint research

Enhanced Safety, Enhance Returns with Multiple Asset Classes

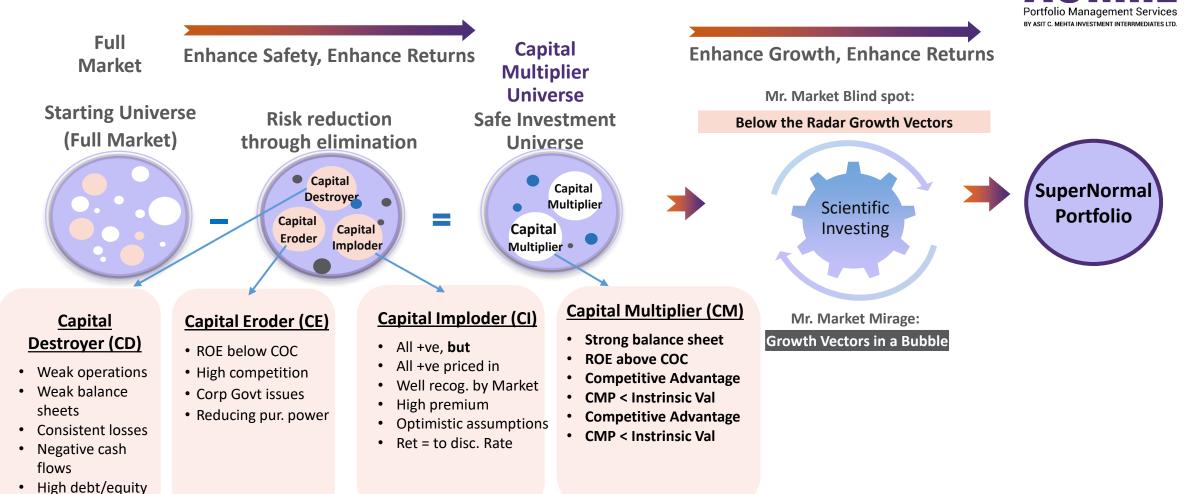
### ACE Prime Assets : Quiver Full of Growth Arrows





### Enhanced Growth, Enhance Returns with Multiple Growth Vectors

### **ACE Prime Assets: Superior Investment Framework**



**Enhanced Returns with Scientific Investing Framework** 

### **ACE Prime Assets Strategy Snapshot**



Investment Snapshot	A multi-asset portfolio for all-season investing
Investment Offering	A multi-asset portfolio of 10+ assets with selection and allocations based on the Scientific Investing Framework
Minimum Ticket Size	INR 5 Crore
Target Investor	Long-term investors seeking capital appreciation



# **About ACMIL**

- Established in 1983, ACMIIL has become a go-to brand among online trading platforms.
- A part of the Mumbai based Nucleus Group
- Jointly promoted by market veterans Mr. Asit C. Mehta and Mrs. Deena A. Mehta.
- Member of the Bombay Stock Exchange (BSE) and National Stock Exchange of India (NSE).
- ACMIL is also a DP with Central Depository of India (CDSL).
- ACMIIL manages investments for more than 2 lakh customers.

### Team





#### Mr. Asit C. Mehta

#### **Group Chairman - Asit C Mehta group of companies**

- Mr. Asit C. Mehta, the Group Chairman is a Chartered Accountant and a Seasoned Capital Market Professional with more than 3 decades in Indian capital markets
- As group chairman he guides various entities of the group which includes debt business comprising of Government Securities and Corporate Paper, Broking services, Asset Management and Technology Services

### Mrs. Deena Mehta

### Managing Director of Asit C Mehta group of companies

- Mrs. Deena Mehta is Chartered Accountant, Masters in Management Studies (Finance), and Fellow Member of Securities and Investment Institute London. She is a former President of Bombay Stock Exchange and has the honour of being the first woman Director on Board of BSE as well as being the first woman President.
- She has been an Invitee to International Securities Regulators Organization, and member of Index Committee and Advisory Committee on Mutual Funds of Stock Exchange, Mumbai. Member of SEBI Committees such as Review of Eligibility (CORE) norms of SEBI, Derivative Committee, Delisting Committee, Ethics Committee and Investor Education.

### Team







- Anand Varadarajan comes with over 2 decades of experience in the financial services space.
- His total experience is equally divided between both International and Indian markets.
- He has been awarded the prestigious 40 under 40 Award for Investment Professionals in India.
- He has been involved in the PMS industry for over a decade creating state of the art investment products and solutions for Investors, Corporates and Family offices.

### Mr. Deepak Makwana Principal Officer & Portfolio Manager – ACMIIL PMS

- Deepak Makwana is a finance professional with over 15 years of experience in financial markets.
- He has worked across various profiles from fundamental research to portfolio advisory.
- Has served a broad spectrum of client base from HNIs, UHNIs, Family Offices and Financial Institutions.





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